

5 REASONS TO SWITCH TO ARCSERVE

With a more than 30-year track record of protecting the world’s priceless digital assets, Arcserve’s innovation and solutions are proven in decades. A recognized pioneer in the data protection space, Arcserve has a history of introducing technologies ranging from cutting-edge tape support in the 1990’s to hardware-free, near-zero RPOs in the cloud era. In the process, it’s redefined the way companies protect their data – the very foundation of modern business.

Join the rapidly growing list of companies switching to Arcserve for solutions that go beyond traditional backup to remove the cost and complexity of protecting critical data.



01

ONE VENDOR FOR ALL YOUR BACKUP AND DISASTER RECOVERY NEEDS

Instead of getting lost in multiple management consoles from different vendors, free yourself with proven solutions that uniquely deliver the most comprehensive set of capabilities from one source:



Software: Heterogeneous, easy-to-install software integrates with your existing servers and storage to avoid forklift upgrades or the need for additional products.



Hardware Appliances: All-in-one deduplicating appliances combine software with industrial-grade hardware to run copies of your servers for local DR.



Cloud: Direct-to-cloud or hybrid cloud backup and disaster recovery services protect and move your data off-site to public and private clouds, supporting your SLAs with flexible RTOs and RPOs.

Choose one – or a combination of all – to meet your unique needs and keep your IT infrastructure running.

02

RECLAIM UP TO 50% MORE OF YOUR TIME

Enjoy an intuitive management experience that enables most admins to configure and deploy Arcserve’s solutions in less than one hour. Once up and running, leverage automated capabilities that save most IT professionals at least 50% more time after switching from alternative solutions.



Now, I’m only spending 10 to 15% of my time managing backups.

Carl Seabold, Director of IT, Compass Health



03 PROTECT YOUR DATA WITHOUT BLOWING UP THE BUDGET

Arcserve's flexible licensing and proven industry-best data reduction technologies ensure not a single byte of your storage, or budget, is wasted.

Save 3X the storage capacity with global deduplication that happens at the source, with built-in WAN optimization included at no extra charge.

Interested in cloud? Move from CapEx to OpEx with a full suite of cloud-native, cloud-based and cloud-ready solutions that allow you to run workloads where it makes financial and operational sense for your IT.



Nothing was as impressive as Arcserve. With its scalability, recoverability and deduplication, it was just incredibly impressive and very easy to use.

Brandon Grubbs, Director of IT, Randall County



04 GUARANTEE RECOVERABILITY AND KEEP STAKEHOLDERS INFORMED



Using Arcserve solutions, we were able to get systems back up and running again in less than an hour.

Kjell Flemström, Operations Manager, Barrett AB



Arcserve solutions make your busy life easier with Assured Recovery™ – the market's most robust built-in, non-disruptive monitoring and reporting capabilities.

Easily test the validity of your backups and automatically spin up copies of your servers to report how RTAs (recovery time actuals) correlates to RTOs (recovery time objectives). Prove you can deliver on SLAs without lifting a finger.

05 BATTLE-TESTED TECHNOLOGY WITH THE EXPERIENCE TO BACK IT UP

As the world's most experienced provider of business continuity and disaster recovery (BCDR) solutions, Arcserve understands the challenges of modern IT unlike anyone else.

Arcserve's team is made up of customer enthusiasts, skilled architects of simplicity, and expert engineers who have seen it all.

And with a 24/7 support team boasting a best-in-class 96% satisfaction rating, you know your IT infrastructure is in good hands.



With Arcserve, we have peace of mind that all our sites have seamless data protection processes in place so that our production is not disrupted.

Ulrich Müller, IT Project Manager, SEMIKRON



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